



Sadhana Consulting

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CAPABILITY STATEMENT

Sadhana: A Discipline Which Leads To Perfection

PRINCIPAL AREAS OF CONSULTING

Sadhana Consulting helps organisations succeed in achieving best practice and excellence.

STRATEGIC PLANNING

- Strategic Plan development
- Annual Action Plans
- Scenario Planning & Forecasting
- Goal & KPI setting
- Business Operating Model Review

FINANCIAL MANAGEMENT

- Financial Health Check
- Financial strategy, planning & modelling
- Financial Management Coaching
- Finance System Optimisation

GOVERNANCE & COMPLIANCE

- Board & CEO Performance Evaluation Reviews
- Strategic Risk Management
- Annual Reports
- Policy, Governance and Compliance Reviews



SAMPLE CLIENT LIST

- RPS Industries Pty Ltd
- Port Phillip Westernport Catchment Management Authority
- Millennium Industries Pty Ltd
 - West Gippsland Trade Training Alliance
- Gurnaikurnai Traditional Owner Land Management Board
- Western Murray Irrigation
- Trafalgar & District Financial Services Limited

KEY PROJECTS

Strategic Business Plan & Operating Model Review

Conduct a comprehensive strategic business review of a Trade Training Centre which included a consortium of 9 schools. Project included the following outputs:

- Extensive stakeholder engagement
- Financial viability & sustainability model
- 5 year Strategic Business Plan

Annual Board Performance Assessment

Conduct an annual Board Performance Assessment for a state government authority which included the following:

- A collective assessment of the effectiveness of the whole Board overall
- Assessment of individual board members and Chair
- Presentation of results to the Board
- Board Performance Assessment Report
- Board Performance Review Report to the Minister
- Develop & implement board skills & competency matrix

Strategic Plan & Business Process Creation

Create a strategic plan and put in place business processes and systems for a new start-up:

- Develop strategic plan & business operating model
- Initial financial forecasts and cash flow planning
- Finance & other systems setup & reporting
- Creation of business policies & procedures

Finance System Optimisation

Improve the business processes and reporting of a well-established medium sized import business to improve inventory management and project reporting, including:

- Migrating to a new finance system
- Automate & streamline inventory management process
- Automate & streamline project management & reporting
- Automate & simplify financial reporting & management
- Implement business forecasting

Sadhana



CONSULTING



"Sadhana means a practice or discipline which leads to perfection.

We all know perfection is difficult to achieve, but that should not stop us from striving to".

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ABOUT SADHANA CONSULTING

Sadhana Consulting is based on a foundation of striving to achieve the best we possibly can through constant evaluation, inquiry and redirection based on knowledge, new realisations and improved technology. This way we learn and grow, providing greater experience, a sense of fulfilment and achievement. Without continuously striving to improve, we grow stagnant, the things that worked for us in the past, no longer will.

We genuinely care about achieving success in businesses and providing the most effective solutions to our customers.

To provide the most comprehensive and quality work, affiliate advisors and senior consultants are utilised and employed on projects giving assurance to clients of the very best outcome. See more on our website.

ABOUT KYLIE JOHNSON, *Principal Consultant*

I love to learn, I love my lifestyle, and I love my chosen career. To me, these are the three key aspects to a happy balanced life. I want to be challenged, I want to work with people who inspire me and most importantly, enjoy what I do.

I have worked in a large established multi-national organisation, a fast growing SME, a start-up, a government organisation, owned three businesses and the director of my own private company, giving me a diverse set of business skills and knowledge.

At the age of 25 I was managing the Initial Public Offering of a private company on the Australian Stock Exchange.

At the age of 26 I was responsible for the smooth transition of the acquisition of another company. With a strategic focus, I continuously grow and build on my business knowledge, keeping up with changes in technology, business practices and compliance. I am dedicated and loyal but thrive in a changing and diverse environment. I am achievement orientated, setting the bar high, whilst always maintaining an uncompromising degree of integrity.

I am an experienced Executive and Chief Financial Officer with diverse experience in best practice in start-ups, SMEs, government and multi-national organisations.

My qualifications include a Bachelor of Business (Accounting/ Economics). I am a current member of CPA Australia (Certified Practising Accountants) and Australian Institute of Company Directors (AICD). I am a Mentor for Startup Gippsland and a Director and Finance Committee Chair for Destination Gippsland Ltd. Find out more on LinkedIn profile.